



Julian O'Reilley

Qualifications Summary

Diplomatic problem solver with senior leadership experience managing both for-profit and nonprofit organizations. Leader in organizational change management, complex and highly regulated operations, HR, fundraising, finance, communication, and business development. People-focused approach to organizational change and process improvement, leading teams of up to 80 employees with an emphasis on engagement, accountability, and culture. Experienced consultant as an Interim Executive Director, HR on call and policy implementation, and executive search.

Professional History

Valtas Group	Consultant	2026 – Present
Julian O'Reilley, LLC	Nonprofit Interim Executive Director and Business Sector HR Consultant	2024 – Present
Community Lunch on Capitol Hill	Interim Executive Director	2025 – 2026
AMO Enterprises NW (dba Dockside Cannabis)	Managing Director, Finance Manager, COO	2019 – 2024
Neighborhood Farmers Market Alliance	Associate/Deputy Director, Director of Operations	2010 – 2019
Pendle Hill Study Center	Associate Director of Development, Major Gifts Officer	2004 – 2007

Accomplishments

- Grew revenue and kept four essential retail operations open, safe and stable through COVID-19 while implementing strict staff and customer protocols.
- Represented food access and Farmers Markets in front of Seattle City Council, King County Council, Governor Inslee, Representative DelBene, Representative Jayapal, four Seattle Mayors, and in media interviews with Seattle Channel and Kiro 7.
- Created, managed, and led public advocacy for the “Fresh Bucks” low-income fresh food incentive program, which was adopted citywide in 2012; earned WA State a USDA grant for further expansion in 2014, and successfully advocated for permanent funding through the Sweetened Beverage Tax (2018).
- Sustainability Leadership Award, Fresh Bucks Program, Sustainable Seattle, 2012
- MBA Commencement Speaker, Peer-elected, BGI, 2009

Licenses / Education

- Interim Executives Academy Certificate, Third Sector Company
- Certificate in Change Management - Professional & Continuing Education, University of Washington
- Master of Business Administration in Sustainable Business - Concentration in Food and Agriculture Systems, Bainbridge Graduate Institute
- Bachelor of Arts – English Major, Haverford College

Board / Volunteer Experience

- Nonprofit Board Secretary, Kimball Elementary Parent Teacher Student Association, August 2024 - June 2026.
- Nonprofit Board Member, Executive Search Committee Chair, Hilltop Children's Center, 2018 - 2021.
- Co-Founder and Nonprofit Board Member, OUT for Sustainability, 2007-2013.
- Nonprofit Board Member of a national magazine (Friends Journal), an urban workcamp program
- Clerk of Staff for a large nonprofit
- Founder and Facilitator for an ages, queer-focused performing arts space, Committee Member for annual Martin Luther King Day of Service