



## Madeline Thompson

### Qualifications Summary

Madeline brings over 30 years of leadership experience in resource development, marketing, and communications. She has led advancement programs for small to large organizations at varying points in their evolution that include youth development, K-12 education, human services, job training and education, mental healthcare, pediatric medicine, and public broadcasting.

### Professional History

Valtas Group	Consultant	2025 – Present
Children's Alliance	Interim Development Director	2025
Holden Village	Consultant	2024 – Present
	Interim Development Director	2024
Madeline Thompson Consulting	Principal & Owner	2022 – Present
The Ostara Group	Senior Consultant	2022 – 2025
Boys & Girls Clubs of Bellevue	Senior Director of Development	2021 – 2022
Seattle Goodwill Industries	Director of Philanthropy	2019 – 2020
Youth Eastside Services (YES)	Chief Development Officer	2014 – 2019
Thrive by Five	Director of Fund Development	2009 – 2014
The Mockingbird Society	Director of Development	2008 – 2009
University Preparatory Academy	Director of Development	2003 – 2007

### Accomplishments

- Launched consulting business that builds upon organizations' strengths to increase visibility and secure resources to realize annual and long-term goals.
- Created and managed annual development budgets between \$1 million and \$10+ million.
- Restructured development team to include first major gifts officer and first grants manager. Major gift revenue increased by 45% in two years, and grant revenue by 10% in less than three years.
- Launched organization's first formal planned giving program and led creation of new comprehensive gift acceptance policy.
- Evaluated development staffing and created restructuring plan with dedicated positions for major gifts, annual giving, and marketing and communications. Hired first full-time database coordinator.
- Oversaw grants acquisition program with average annual revenue of \$6.2 million. Grant awards from top local and national funders ranged from \$200,000 to \$7.5 million.
- Member of executive leadership team guiding organization through merger and CEO transition. Led integration of two development programs to expand grant acquisition, increase major giving, and hold annual gala luncheon.
- Led staff for a \$10 million endowment campaign. Collaborated with campaign committee,

board, staff, and counsel to secure \$4 million in first year of campaign.

### **Licenses / Education**

- Bachelor of Arts, English Literature, Seattle University
- Bachelor of Arts, French, Seattle University
- French in France, Seattle University, Grenoble, France
- Master of Arts, Communications, Ohio University

### **Board / Volunteer Experience**

- Maple Leaf Zoning Committee, 2025
- Seattle Animal Shelter, Volunteer, 2021 – Present
- Explorer West Middle School Board of Trustees, Member, 2010-2015; Development Committee, 2010 – 2020
- Northwest Development Officers Association (NDOA) Board of Directors, 2004 – 2010; VP of Programs 2009 – 2010